

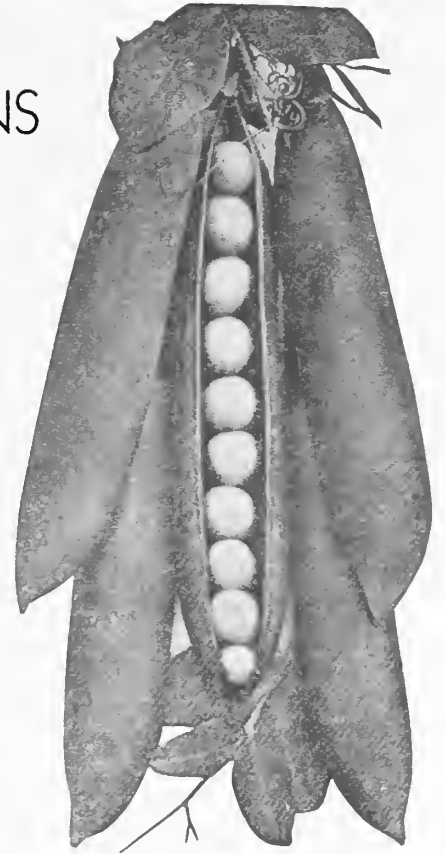
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"Seeds That Succeed"

S. D. WOODRUFF & SONS
SEED GROWERS
SINCE 1865
ORANGE, CONN.

WE GIVE NO WARRANTY EXPRESS OR IMPLIED AS
TO DESCRIPTION, PURITY, PRODUCTIVENESS OR ANY
OTHER MATTER OF ANY SEEDS, BULBS OR PLANTS
WE SEND OUT, AND WILL NOT BE IN ANY WAY
RESPONSIBLE FOR THE CROP
WHEN MENTIONED, PURITY AND GERMINATION
ARE FOR INFORMATION ONLY
AND WITHOUT GUARANTEE.



February 7th, 1931

A MESSAGE TO ALL SEEDSMEN:

Gentlemen:

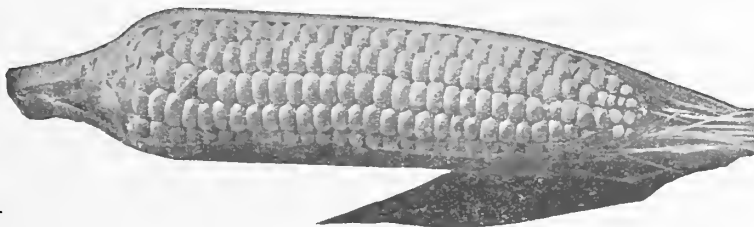
We have been growing Tomato Seed in rather a large way for many of the Seed Houses in the East for the past few years. We enclose herewith prices and descriptions of the stocks we are producing. This seed will be produced in the State of Delaware and in Connecticut, under our own personal supervision, and care. We believe that we have worked up our stock seeds to as near a state of perfection as possible.

We have made arrangements to have our crops inspected and certified by the State Dept. of Agriculture, and they will be shipped out under the guarantee shown on our Marglobe and our Early Marglobe, in enclosed circulars. Both of these stocks offered for spot shipment, were certified this past season. We have made our prices as low as we consider conditions will warrant.

We will gladly furnish you samples of the stocks we are growing for your trials, and we will book your contract orders **SUBJECT TO THESE TRIALS BEING SATISFACTORY.** We know the stocks are true—we saw them grow—we rogued them and we harvested them. They are O. K. Will you give us a trial order subject to our samples proving up to, or above your standards in your trials?

Regardless of where you are buying your Tomato Seed now, no better stocks than these can be obtained at any price.

If you have not yet received our 1931 Wholesale Price List, we would consider it a great favor if you will fill out the enclosed Post Card, and mail it. If you have received it, we would like to know it. If you haven't, we would like to send you one. We want your name on our mailing list—this will insure its being there.



WESTERN UNION ADDRESS
NEW HAVEN, CONN.
DIRECT WIRE CONNECTION TO OUR OFFICE AT
ORANGE, CONN.

BELL TELEPHONE
NEW HAVEN EXCHANGE COLONY 2200-2
OR
ORANGE EXCHANGE 17-12

"Seeds That Succeed"

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You will want samples of both our New Early Marglobe and "Break O' Day" tomato anyway. You will be using both of these stocks another year, and you should see them as they really are. They are two distinct types—"Break O' Day" with an Earliana vine—Woodruff's Early Marglobe with a Marglobe vine. Both wonderful new early varieties of the Marglobe type.

Just to show you what one of our customers thinks of "Break O' Day", read the copy of letter below. Every word of it is true. If "Break O' Day" is the Tomato Mr. Webster says it is, you want it.

Let us also quote you our contract growing prices on Corn, Peas, Beans, and several of the varieties of small seeds we are growing from really selected stocks.

Whether you give us any business or not, we would like to hear from you. Perhaps we can do you some good sometime.

Yours very truly,

S. D. WOODRUFF & SONS

G. L. Webster Canning Co.

INCORPORATED
Canned Green Lima Beans

Cheriton, Va.

JANUARY 31 1931.

S. D. Woodruff & Sons,
Orange, Conn.

Dear Mr. Woodruff:-

In reply to your letter of the 25th, we did not find any mixture whatever in the 'Break of Day' tomato we grew last year, for the reason that in our whole field I was unable to detect any variation. They were the finest tomatoes I ever grew and made a large crop.

They are shy seeders. It will take you fully twenty-five baskets of tomatoes to make a pound of seed. The first pickings were large and we had ripe tomatoes fifty days from the time the plants were set out. We will plant no other variety in the future. You sure have a wonderful tomato in this new variety.

We think this 'Break of Day' will be a fine variety for Tomato Juice and Tomato Cocktails. The flavor is fine and the color perfect.

As you know we bought the first car of Henderson's Bush Lima Bean Seed we ever used from you and you have been growing our Bean Seed ever since. We can truthfully say that we have never had a bad car of seed from you yet.

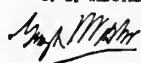
The same thing is true of your Alaska Pea Seed and we planted four thousand bushels of your Alaska's last year and they were good stock --no complaint to offer. We have the five thousand bushels you shipped us this year all planted. We finished planting about ten days ago. We are getting a fine stand and hope we have a good crop.

We want you to grow approximately the same quantity of both Henderson's Bush and Alaska's as usual for us the coming season.

Yours truly,

G. L. WEBSTER CANNING CO.

GLW:H



PRESIDENT

